

## **NEWS**

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## CAPA at 25: Diverse and Broad-Based Support Responsible for CAPA's Success

The Nation's Leading Collision Repairers, Part Distributors, and Insurance Companies Have All Worked with CAPA in the Name of Quality

Washington, D.C. – One of the main reasons for the remarkable success of CAPA (43 manufacturer participants, over 13,350 part applications and the 5.6 million high quality CAPA Certified parts available just last year alone) is the broad diversity of support CAPA has received during the past 25 years.

"While many elements have contributed to CAPA's success, two of the most critical are the involvement of America's leading collision repairers in developing the program and the significant financial contributions from insurers. These two factors have enabled CAPA to develop a strong, legitimate, transparent and publicly available set of standards," said Jack Gillis, Executive Director of CAPA. "While aftermarket parts have always been controversial with body shops, the nation's collision repair <u>leaders</u> have stepped up and contributed their expertise to CAPA. Beginning with CAPA's first collision repairer board member Dick Cossette, and continuing today with leaders like Bob Anderson and Clark Plucinski, CAPA has made incorporating the expertise of those who use the parts the top priority in developing the standards."

"Our ability to follow the advice, suggestions and needs of the leading collision repairers has been a function of having the resources to do just that. CAPA would simply not have been possible without the enormous financial support of some of the nation's leading insurers. That support, while necessary, has not been without controversy. "When I began as Executive Director of CAPA I asked for assurance from the founders to independently develop the strongest most effective standards. While I may have been initially skeptical, time and again when additional funds were needed for new standards, expensive research, developing new test methods, and sophisticated full vehicle crash testing, CAPA's insurance members were unwavering in their support of CAPA. Today, thanks to initial and long-standing funding, CAPA standards are strong, legitimate and represent the best way for consumers and the market to identify alternative crash parts that are truly comparable to car company brand parts." Now, we are happy to report that less than 18% of CAPA's operating expenses come from insurers. Nevertheless, that support enables CAPA to maintain the strictest of standards.

The list of industry leaders (below) who have contributed to CAPA reads like a "Who's Who" of collision repair in the last 25 years. In an industry often known for adversity, CAPA has enjoyed advice and support from this extraordinarily diverse group of industry leaders.



The byproduct of this unique collaboration is evidenced by not only the dramatic improvement in parts bearing the CAPA seal, but the dramatic increase in CAPA parts. 2011 saw a nearly 20% increase in CAPA part availability. "Remarkably, neither CAPA standards nor the use of CAPA Certified parts is mandatory, so as a consumer advocate, CAPA's effectiveness in protecting consumers against overpriced and poor quality parts is most gratifying," said Gillis.

The following list indicates the many well-known and respected industry leaders who have contributed their support and expertise to CAPA during the past 25 years. These are members and former members of CAPA's Board and Technical Committee.

Tim Adelmann, ABRA, Inc.

August Alegi, GEICO

Bob Anderson, Anderson's Automotive

Services

Jack Billington, USAA

Frank Bradbury, Liberty Mutual

Bill Breslin, USAA

Bill Brower, Liberty Mutual Wayne Brown, SAFECO Ron Brown, State Farm Alan Bush, USAA

Don Cameron, Allstate/Tech-Cor John Cappabianca, Liberty Mutual

Bob Cheesman, State Farm Jerry Chen, DEPO-Maxzone

David Chen, Jui Li

Ray Chen, PartsChannel, Inc. Jeff Chen, TYG Products Mike Chiu, Pro Fortune Tim Clarke, SAFECO Vince Claudio, SAFECO

Jim Cochran, Action Crash Parts

Gerry Colbert, State Farm

Dick Cossette, Lehman's Garage Jerry Dalton, Craftsman Autobody

Bill Daly, Allstate Bill DeGrocco, GEICO

Clarence Ditlow, Center for Auto Safety

Bill Dornon, Action Crash Parts Ed Eaton, Veng/Keystone John Edelen, Allstate Scott Edwards, Veng USA

Rod Enlow, RENLOW Auto Tech

Consulting, Inc.

Warren Farrar, State Farm Don Feeley, City Body & Frame David Fish, Liberty Mutual Wayne Fish, Southwest Plating Sharyn Germ, Consultant

Jackie Gillan, Advocates for Auto Safety

Don Gorman, P-G Products

Robert Graham, Center for Auto Safety Buck Haddock, Eagle Automotive Scot Hansen, Collision Parts Network

Jerry Harn, Allstate

Carl Hartman, Keystone/LKQ

Don Hill, State Farm

Charlie Hogarty, Keystone/LKQ

Tom Holmes, Fit-Rite Fred Hoyle, PBSI Jack Hsieh, API

Steve Huang, TYG Products

Mel Hunke, High Impact Workshops

Pete Ingham, State Farm

Ben Kelley, Center for Auto Safety Don Keenan, Keenan & Sons Mike Kido, Center for Auto Safety Michael Koren, Continental Auto Parts Jerry Kottschade, Jerry's Body Shop

Jackson Kwok, Genera/TYC Joe Lacy, GEICO Bill Leise, State Farm Tom L'Hote, State Farm Mac Liao, Ensure-Tech

Robert Lockwood, Harleysville

Bob Logan, USAA

Keith Manich, Sterling Auto Body Kelly McCarty, Carty's Collision Center David McCreight, Collision Resources Inc.

Frank McGibony, Allstate Bob Mecherle, State Farm Gary Mellini, Allstate Sean Milligan, Polywheels

Daniel Morrissey, PartsChannel, Inc. Ron Nagy, Nagy's Collision Center

Nick Notte, Allstate



Brian O'Connor, Liberty Mutual John Palumbo, PartsChannel, Inc. Tony Passwater, QASI Clark Plucinski, The Boyd Group Paul Ramsey, Travelers Jim Reed, Consultant Rich Rosenthal, Allstate/USAA Ed Salamy, K.S.I. Trading Corp. Nick Scheid, API Mike Schoonover, Schoonover Bodyworks Ed Schrenk, USAA Jeanne Silver, Butterfield Bodyworks Bill Smeal, Choice Bumper Jim Smith, Action Crash Parts Jeff Smith, Keystone/LKQ Bob Smith, Storm Appraisal Charlie Sollars, State Farm Ben Steinman, Ben's Auto Body Phil Storm, AutoLign

Doug Theiss, Nationwide
Don Vestal, Eagle Automotive
Butch Viccellio, USAA
Chad Wadsworth, AutoLign
Carol Waldron, State Farm
Mike West, Southtowne Auto Rebuild
Maureen Willett, State Farm
Tom Willson, Liberty Mutual
Mark Woirol, Allstate/Tech-Cor
Kim Wood, Northstar/NECO
Joe Woodin, M-66 Auto
Israel Yzaguirre, USAA
Eldon Zigler, Nationwide

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The Certified Automotive Parts Association, founded in 1987, is the nation's only independent, non-profit, certification organization for automotive crash parts whose <u>sole</u> purpose it to ensure that both consumers and the industry have the means to identify high quality parts via the CAPA Quality Seal. CAPA is an ANSI accredited standards developer for competitive crash repair parts. For more information see www.CAPAcertified.org.